



Catalogue of Research Reports on Infrastructure Sectors

January 2019

ABOUT US

India Infrastructure Research is a division of India Infrastructure Publishing Private Limited, a company dedicated to providing information on the infrastructure sectors through magazines, conferences, newsletters and research reports.

India Infrastructure Research publishes research reports in the areas of power, oil & gas, ports & shipping, roads & bridges, telecommunications, aviation and water.

Our reports are acknowledged as high-quality, user-friendly, up-to-date, accurate and comprehensive sources of information. They range from sector overviews (**Power in India**, for example) to more intensive studies of segments and subsegments (such as **Power Transmission in India** and **Power Distribution in India**).

Our clients include most organisations involved in the infrastructure sectors – multinationals, top Indian corporates, commercial and investment banks, consulting companies, public sector companies, government agencies, multilateral agencies and legal firms.

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EXECUTIVE SUMMARY

With the growing demand for power in urban areas and industries, underground cable systems are becoming an increasingly indispensable part of power transmission and distribution systems. With improved technologies and increased reliability, the cost differential between underground cables and overhead power lines is narrowing and utilities are acknowledging the benefits associated with underground cabling. This report will attempt to take a look at the key trends in the deployment of underground cables so far; analyse the plans and proposal of T&D utilities; examine new and evolving technology improvements and solutions being offered by the industry; as well as assess the key issues and challenges.

1. T&D INDUSTRY OVERVIEW

The T&D industry has been growing steadily with investments being made in system strengthening and capacity additions. This chapter gives an overview of the T&D industry and will focus on:

- Growth and Size of Existing T&D Networks
- Recent T&D Network Additions
- Projected T&D Network Additions
- Projected Capex (till 2022-23)
- Future Outlook
- Issues and Challenges

2. MARKET SIZE AND GROWTH FOR UNDERGROUND CABLES

Most of India's T&D network continues to be strung overhead across the country; however, concerns about reliability and quality of supply are making utilities gradually replace their networks with underground lines. This chapter gives an overview on the new and emerging utility requirements in the underground cabling segment and will cover the following:

- Experience so far in T&D Networks
- Emerging Utility Requirements
 - Transmission
 - Distribution
- Major Projects Commissioned
 - Transmission
 - Distribution
- Major Projects Awarded/Under Construction
 - Transmission
 - Distribution
- Key Recent Tenders
- Issues and Challenges

3. RECENT TRENDS AND ADVANCES

Well-designed and well-installed underground cable systems are expected to have a service life of 30-40 years. Utility providers, transmission companies and cable manufacturers are hence, looking for new technologies and solutions to respond to new grid challenges. This chapter looks at the new and promising technologies, designs and solutions for underground cable networks.

- Design, Laying and Construction Processes
- Product and Technology Trends
- Market Trends and Developments (JVs/Acquisitions/Partnership Deals)
- Pricing and Cost Trends

4. OPPORTUNITIES UNDER KEY CENTRAL/STATE GOVERNMENT PROGRAMMES

Underground cables are an important part of several central government initiatives for improving T&D networks under IPDS. This chapter provides the details of plans and targets of works proposed to be taken up under various schemes.

- Snapshot of Key Government Programmes (IPDS, Green Energy Corridors, State Government Initiatives, etc.)
- Physical Targets for UG Cabling Works
- Funding Availability for UG Cabling Projects
- Issues and Concerns

5. OPPORTUNITIES UNDER SMART CITIES MISSION

The Smart Cities Mission offers significant opportunities for underground cabling in key cities. Some cities such as Indore, Belagavi, Dharamshala, Lucknow, Kanpur and Tirupati are implementing projects for setting up underground cabling network for utilities such as electric wires, water pipelines, stormwater drains, sewers and telecommunication cables. This chapter provides the details of plans and targets of works proposed to be taken up under various schemes.

- Snapshot of the Mission
- Physical Targets for UG Cabling Works
- Projects Completed so Far in Key Cities
- Projects Under Construction/ Awarded
- Proposed Projects
- Issues and concerns

6. OUTLOOK AND PROJECTIONS (till 2022)

This chapter will give a snapshot of the investments and physical targets proposed for underground cabling networks by transcos and discoms. The information presented in this chapter is based on both primary and secondary information collected from transcos and discoms.

- Growth Drivers for UG Cabling
- Expected Demand for UG Cables
- Plans and Targets of Utilities by Segment
 - Transmission
 - Distribution
- Budgeted Capital Expenditures on UG Cabling
- Future Outlook

7. LEADING PLAYERS

This chapter primarily focuses on the profiles of key vendors and technology providers for underground cabling. Each profile covers the following information:

- Brief Company Overview
- Key Product Offerings
- Existing Manufacturing Capacity
- Financial Performance
- Future Plans



The report is available in a PDF format.

Market Analysis, New Opportunities and Outlook

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<p>1. EXECUTIVE SUMMARY</p> <p>2. OVERVIEW</p> <ul style="list-style-type: none"> - Network Size and Growth - Key Consumer Segments - Gas Supply for CGD - Policy and Regulatory Developments - Major Players - Growth Drivers - Issues and Challenges - Future Outlook <p>3. EXISTING NETWORKS (PNG and CNG)</p> <ul style="list-style-type: none"> - Current Network Size - Growth in the Last Five Years - Growth in Network - by State - Growth in Network - by Operator - Growth in PNG and CNG Segments - Sales by CGD operators <p>4. UPCOMING NETWORKS (Under Construction/Awarded)</p> <ul style="list-style-type: none"> - GAs Granted Authorisations - Progress Made so Far - Key Issues and Challenges - Lessons Learnt - Expected Commissioning <p>5. UPCOMING NETWORKS (Under Bidding)</p> <ul style="list-style-type: none"> - Upcoming GAs under Round 9 - GAs Yet to be Authorised under Round 2 to 8 - Potential Regions/Markets - New Guidelines and Regulations for Bidding - Opportunities for CGD Operators <p>6. BIDDING EXPERIENCE</p> <ul style="list-style-type: none"> - Experience so Far - Amendments in Bidding Criteria - Recent Aggressive Bids - Trends in Network and Compression Charges - Expected Impact of Aggressive Bids - Key Lessons Learnt <p>7. ECONOMICS AND BUSINESS VIABILITY</p> <ul style="list-style-type: none"> - Commercial Viability of CGD Projects - Cost Competitiveness of CNG and PNG - New Bidding Criteria and Impact - Tariffs in Recent Bids - Pricing Strategies of CGD Players (domestic versus R-LNG) - Profitability/Margins of CGD Players - Historical and Expected Returns 	<p>8. KEY PLAYERS</p> <ul style="list-style-type: none"> - Major CGD Companies - Current Size of Network - Growth in Network - Operational Performance - Financial Performance - Future Plans of Key Players <p>9. UPDATE ON PIPELINE INFRASTRUCTURE</p> <ul style="list-style-type: none"> - Current Status of Pipeline Connectivity - Major Projects under Implementation - Key Proposed Projects <p>10. GAS SUPPLY AVAILABILITY AND OUTLOOK</p> <ul style="list-style-type: none"> - Current Production - Recent Policy Enablers (OALP, DSF, etc.) - Sourcing Options of CGD Players - Projections of Gas Supply (till 2024-25) - Projections for R-LNG - Projections for LNG Terminal Capacity - Gas Demand Outlook for CGD <p>11. DEMAND PROJECTIONS (till 2024-25)</p> <ul style="list-style-type: none"> - Growth Drivers - Overall Gas Demand Projections - Sector-wise Demand Projections - Potential Markets - Investment Projections <p>12. MARKET OPPORTUNITIES FOR SERVICE/EQUIPMENT PROVIDERS</p> <ul style="list-style-type: none"> - GAs under Round 9 <ul style="list-style-type: none"> • CNG Dispensing stations • Piping • Compression Equipment • Meter Manufacturers • Others - GAs under Round 2 to 8 <ul style="list-style-type: none"> • CNG Dispensing Stations • Piping • Compression Equipment • Meter Manufacturers • Others
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The franchises covered include:

- Bhiwandi (Torrent Power Limited)
- Nagpur (Spanco Nagpur Discom Limited)
- Agra (Torrent Power Limited)
- Muzaffarpur (Essel Vidyut Vitaran (Muzaffarpur) Limited)
- Bhagalpur (SPML Infra Limited)
- Gaya (India Power Corporation Limited)
- Kendarapara Division I & II, Jagatsinghpur, Dhenkanal, Talcher and Angul (Enzen Global Solutions Private Limited)
- Khurda, Balugaon, Puri and Nayagarh (Feedback Electricity Distribution Company Limited)
- City Electrical Division (Cuttack), Athagarh and Salipur (Riverside Utilities Private Limited)
- Nimapara (Seaside Utilities Private Limited)
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- Plans of Key Rooftop Owners

9. KEY PROJECT PROFILES

- Indian Railways
- Delhi Metro Rail Corporation
- Airports Authority of India Limited
- Case Study: Delhi International Airport Limited
- Radha Soami Satsang Beas Educational and Environmental Society
- Infosys
- Google
- Snapdeal
- Walmart India

(Each profile includes information on current operational capacity, business models, tenders, future plans, etc.)

10. KEY DEVELOPER/EPC PLAYERS PROFILES

- CleanMax Enviro Energy Solutions Private Limited
- Cleantech Solar Energy (India) Private Limited
- Azure Power Global Limited
- Amplus Energy Solutions Private Limited
- RattanIndia Power Limited
- Tata Power Solar Systems Limited
- Sure Energy Systems Private Limited
- Fourth Partner Energy Private Limited
- Ujaas Energy Limited
- SunSource Energy Private Limited

(Each profile covers the details related to their business models, existing and in-pipeline project portfolio, installed capacity, geographical presence, future plans, O&M practices, etc.)

11. KEY INVERTER MANUFACTURER'S PROFILES

- Delta Electronics India
- SMA Solar Technology
- ABB
- KACO New Energy
- Fronius International
- Huawei Technologies Co. Limited

(Each profile provides information on market share, product portfolio, projects they have supplied to, future plans, etc.)

12. DATABASE OF PROJECTS ALLOCATED UNDER VARIOUS STATE AND CENTRAL LEVEL SCHEMES

(This includes details pertaining to winner, tariff, capacity, project location, project size, etc.)



The report is available in a PDF format.

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1. MARKET OVERVIEW, KEY TRENDS AND RECENT DEVELOPMENTS . . .

There is a rising popularity among developers, especially renewable energy players, to go for third-party direct sale agreements. States of Karnataka, Tamil Nadu, Andhra Pradesh and Telangana in the southern region of India and Rajasthan, Punjab and Haryana in the northern region of the country are fast catching up with open access transactions. But there are significant challenges in the growth of this segment, especially those pertaining to discoms' resistance to let go of their high-end consumers.

- Size and Growth of Open Access-based Power Projects
- Renewable Energy-based Open Access Projects: Year-wise Trends, Source-wise Share
- Participation of Open Access Consumers in the REC Market: Volume Trends, Price Trends
- Leading States
- Key Growth Drivers
- Tariff Trends in Open Access through Solar and Wind
- Key Issues and Challenges

2. IMPACT OF AMENDMENTS IN ELECTRICITY ACT, 2003

- Amendments Pertaining to Open Access for Renewables
- Likely Impact on Growth of Open Access-based PPAs
- Unaddressed Issues
- Industry Experts' Opinions and Recommendations

3. EXISTING OPEN ACCESS POLICY AND REGULATORY SCENARIO

The policy and regulatory framework in this space is currently highly dispersed and varied across states, and is not even stable over the years. There is always a risk of open access charges changing year on year, making it a risky proposition to invest in.

- Overview of Open Access Charges and Losses: For Solar Projects, For Wind Projects
- Model Regulations for Intra-state Open Access and Group Captive
- State-wise Orders of Open Access/Group Captive
- State-wise Implementation Status Overview
- State-wise Power Demand and Supply Overview
- RPO Trajectory for Open Access Consumers
- Key Issues and Challenges

4. INDUSTRY STRUCTURE AND BUSINESS MODELS

The industry structure in the renewable open access segment has been emerging gradually with more number of players entering into this space. Project developers and investors are currently cautious of investing significantly in this segment, but the trend is now changing.

- Power sale options: Bilateral, Collective, REC
- Industry Structure
- Key Players and Capacities: Solar Segment, Wind Segment
- Risks and Concerns

5. TERMS OF THIRD-PARTY POWER SALE CONTRACTS

It is important for both the buyers and sellers to clarify and list out their expectations and accordingly draw up the commercial power sale contract as per the applicable regulatory framework in the respective state.

- Time Period
- Extension Provision
- Tariff and Escalations

- Provision for Changes in Regulatory Charges
- Penalties
- Legal Terms

6. ROLE OF ENERGY BANKING, F&S AND DEVIATION SETTLEMENT MECHANISM

Energy banking will play a key role in the success of solar and wind power-based open access projects. Banking is presently allowed by SERCs upon the levy of a banking charge, which differs in magnitude across states.

Rules around energy banking are specified in different types of documents in various states. Additionally, various attributes of the energy banking framework also differ across states.

- State-wise Energy Banking Mechanism for Open Access Projects: Banking Charge, Banking Period, Buy-back Rate, Restrictions on Time of Injection, Withdrawal of the Banked Energy, Other Attributes (seasonality constraints, buy-back rates, accounting for RPO, etc.)
- State-wise Emerging Energy Banking Framework
- State-wise Forecasting and Scheduling
- Deviation Settlement Charges

7. STATE PROFILES

This chapter will include profiles of Andhra Pradesh, Karnataka, Tamil Nadu, Maharashtra, Gujarat, Rajasthan, Madhya Pradesh, Telangana, Uttar Pradesh, Chhattisgarh, Haryana, Delhi, Punjab, etc.

- Open Access Charges and Exemptions for Solar and Wind Power: Transmission Losses, Distribution Losses, Wheeling Charges, Cross Subsidy Surcharge, Additional Surcharge, Reactive Energy Charges, Standby Charges, Banking of Surplus Solar Power, Scheduling of Power, Energy Metering
- Key Players and Capacities: Overall Solar, Solar Open Access, Overall Wind, Wind Open Access
- Landed Cost and Return Analysis
- Process and Approvals for Open Access Projects
- Key Industrial and Corporate Clusters: Existing, Upcoming

8. PROJECTED OPEN ACCESS MARKET

Over 2 GW of green power is being sold to big corporates through direct agreements and the trend is northbound as more and more corporates and industries are joining in the race. The business case for renewable energy based open access is getting stronger with the decreasing cost of green power and increasing cost of thermal power.

- Short-term (2019-23) and Long-term (2024-28) Projections
- Renewable-based Open Access Capacity Projections
- Open Access Projected Tariff and Pricing Trends
- IRR Projections
- Future Growth Drivers
- Expected Market Restraints

EXPERT OPINION

The report will feature 5-8 interviews of senior representatives at regulatory commissions, large open access consumers and key open access project developers, and experienced industry consultants




The report will be available in a PDF format.

T&D Equipment Market in India 2017 (August 2017) No. of slides: 312 Price: Rs. 75,000 (USD 1,770)

Demand Outlook and Projections (till 2021-22)

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Industries (India) Limited <p><i>(Each profile covers existing and planned manufacturing capacity, product portfolio, recent orders, financial performance, etc.)</i></p> <p> The report is available in a PDF format.</p>
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Changing Landscape, Growing Role of Digitisation and New Opportunities

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1. EXECUTIVE SUMMARY

Solar plants are built to last 20-25 years. After the engineering procurement and construction period is completed, developers need to ensure that the operations and maintenance (O&M) activities are seamless for sustained energy generation over the project lifetime. The report will highlight the emerging opportunities in this space and the growing role of new technologies like automation and artificial intelligence.

2. MARKET OVERVIEW

In the initial years of solar power development in India, O&M was often coupled with EPC and performed by the same vendors, but of late, solar O&M has emerged as a separate market with its own landscape, trends and dynamics. This chapter will cover the following areas:

- ❖ Current size of the solar O&M market
- ❖ Market size by segment
 - Utility-scale, Rooftop, Canal-top & floating solar
- ❖ Key growth trends and drivers
- ❖ O&M Evolution - Reactive to Predictive Analysis
 - Applications in solar O&M, Cost and time savings
- ❖ Emerging Role of Energy Storage
- ❖ Key issues and concerns

3. COST TRENDS

The cost of O&M services has been declining over the past few years and the downward trend is expected to continue. The cost composition itself is changing due to greater automation and use of advanced tools. This chapter will cover the following areas:

- ❖ Solar O&M cost trajectory (2012-18)
- ❖ Cost breakup analysis
 - Vehicles and logistics, Equipment and tools, Overheads, Personnel/Manpower, Digital, Others
- ❖ Cost projections (2019-24)
 - Business model evolution, Key cost considerations, Impact of scale, Impact of energy storage, Future cost estimates

4. EMERGING O&M BUSINESS MODELS

Globally, there has been a rise of third party solar O&M service providers. As more sophisticated and structured approach emerges in the solar O&M market, third party providers are able to deliver more value to solar investors and owners. This chapter will cover the following areas:

- ❖ Capex-based
- ❖ Profit-sharing
- ❖ Fixed cost
- ❖ O&M extensions
- ❖ Others

5. TERMS OF O&M CONTRACTS

It is important for both developers and O&M service providers to clarify and list out their expectations and accordingly draw up a long-term contract. An effective contract will result in higher plant efficiencies. This chapter will cover the following areas:

- ❖ Time periods
- ❖ Product warranties
- ❖ Performance guarantees/SLAs
- ❖ Penalties
- ❖ Ownership
- ❖ Legal terms

6. GRID MANAGEMENT BY O&M PLAYERS

As the government becomes stricter in its implementation of forecasting, scheduling and deviation settlement mechanism regulations, grid management will become a key component of O&M players. Integration of energy storage on to existing plants will lead to a greater O&M play. This chapter will cover the following areas:

- ❖ Forecasting and scheduling
- ❖ Deviation settlement management
- ❖ Integration of energy storage into existing plants
- ❖ Cost implications
- ❖ Experience so far

7. O&M COMPANY PROFILES

A large number of O&M focused players are coming up, some as hive-offs from existing EPC companies and others as independent specialists. This chapter will have 5-8 profiles of key O&M players in India covering the following:

- ❖ Project portfolio
- ❖ Service offerings
- ❖ Technology tie-ups
- ❖ On-ground experience
- ❖ In-pipeline capacity
- ❖ Etc.

8. DIGITALISATION AND AUTOMATION AT PLANT LEVEL

Digitalisation and automation will play a key role in providing efficient O&M services, thereby changing the current O&M cost composition, which is currently dominated by manpower expenses. New technologies are being adopted for improving asset lifecycle management, predictive maintenance, remote sensing and control, cloud computing, and use of drones for visual imaging. A number of companies have also already started using robotics for cleaning modules. This chapter will cover the following areas:

- ❖ Emerging role, applications and use case for the following
 - Manpower and material management, Automated monitoring and big data analytics, Robotics, drones and wearables
- ❖ Growing role of artificial intelligence
 - Machine learning applications, AI field assistants and predictive analytics, Existing use cases
- ❖ Key technology providers
- ❖ Industry Perspective
(Views of key personnel from the solar O&M industry and technology providers on the growing role of AI, robotics and data analytics)

9. KEY CHALLENGES, BEST PRACTICES AND CASE STUDIES

The lack of attention given to O&M practices is one of the primary challenges that the segment is facing. If the plant is not maintained properly, developers can lose up to 15 per cent of the returns. This chapter will cover the following areas:

- ❖ O&M challenges matrix
- ❖ Best practices (Globally and in India)
- ❖ Case studies (This will cover successes and failures of various technologies, business models and strategies adopted by O&M players)

10. PROJECTED O&M MARKET SIZE (FROM 2019-20 TO 2024-25)

The total addressable market for solar PV O&M is expected to reach 30 GW in 2018-19. It is likely to more than triple by 2022 to exceed 100 GW. In fact, going forward, as the installed base gets larger, O&M revenue may even exceed the development and construction revenue. This chapter will cover the following areas:

- ❖ Impact factors
- ❖ Emerging O&M industry structure
- ❖ Short-term projections
- ❖ Medium-term projections
- ❖ Long-term projections



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- Growth in transmission network and capacity (2013-18), Performance indicators (2013-18), Key financials (2013-18), Expected growth in transmission network and capacity (till 2023-24), Planned capital expenditure (till 2023-24), Contact details



The report will be available in a PDF format.

Trends, Capacity Analysis and Outlook

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Each country profile provides information on:

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(Each profile will cover the company overview, operational and financial performance, key initiatives and achievements and the future plans and targets)



The report will be available in a PDF format.

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Each profile will cover information on traffic, capacity, existing infrastructure, ongoing and upcoming projects, and future expansion plans.



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This chapter will highlight the current status and upcoming opportunities under Sagarmala, Jal Marg Vikas and National Mission for Clean Ganga.

Each programme covers the following information:

- Project Scope
- Investment Requirement
- Progress So Far
- Key Completed Projects
- Key Ongoing Projects
- Announced/Planned Projects
- Targets and Timelines

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- Under Key Schemes/Programmes
 - At the Central Level
 - By Port Authorities
 - By IWAI
- For Key Stakeholders

- EPC Contractors
- Dredger Manufacturers
- Technology Providers
- Equipment Suppliers
- Etc.

8. RISKS AND CHALLENGES

- Policy, Fiscal and Regulatory Issues
- Contractual Issues
- Inadequate Survey and Investigation
- Environmental Concerns
- Financing Issues
- Absence of Dredger Building and Repair Facilities
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(This chapter includes views/perspective of key dredging companies and technology/equipment providers on the key issues and challenges affecting the implementation of dredging projects)

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A comprehensive database of key dredging projects with information on quantity dredged, contractor, location, contract value, type of dredged deployed, etc. The database would include projects being undertaken at the major ports, non-major ports, national waterways, oil and gas fields, rivers, beaches, etc. It would also cover the ongoing and upcoming projects under the central government programmes.



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The industries covered include brick and mortar retail, food processing, chemicals, engineering goods, textiles, electronics, pharmaceutical and automobiles

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The report is available in a PDF format.

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[Each profile covers the project scope (network length, number of stations, rolling stock, fare system, signalling and telecommunication, traction, etc.), implementing agency, project cost, key consultants, key contractors, key milestones, sources of funding, recent contracts, upcoming tenders, current status, etc.]



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Growth Drivers, Opportunities and Outlook

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2. DPP 2016 AND STRATEGIC PARTNERSHIP MODEL

- DPP 2016: Key Features, Recent Amendments, Impact on Procurement under Buy Indian (IDDM) and Make Indian Categories
- Strategic Partnership Model: Key Features, Potential Benefits, Role of Strategic Partners as System Integrators, Role of OEMs
- Next Steps Towards the New Defence Procurement Procedure
- Defence Manufacturing Policies at the State-level (Odisha, Uttar Pradesh, Haryana, etc.)
- Unresolved Issues and Concerns

3. DEFENCE MANUFACTURING LANDSCAPE

- Current Scenario
- Focus on Modernisation
- Current and Potential Role of MSMEs
- Past and Future Acquisitions
- Upcoming Projects
- Market Opportunities
- Future Outlook

4. POTENTIAL FOR PRIVATE SECTOR PARTICIPATION

- Experience So Far
- Impact of Strategic Partnership Policy
- Key Completed Projects
- Key Players
- New JVs and Partnerships
- Tax Environment
- Emerging Areas of Private Participation
- Upcoming Opportunities
- Issues and Challenges
- Outlook and The Way Forward

5. SECTOR OUTLOOK AND MARKET OPPORTUNITIES

- Investment Requirements
- Budget Projections
- Acquisition Plans of Armed Forces
- Opportunities in Future Acquisitions/Programmes
- Infrastructure Development (Manufacturing Clusters and Parks)
- Capital Acquisition in Defence Procurement: Buy (Indian, IDDM, Global), Buy and Make, Make (Make I and Make II)
- Segment-wise Opportunities: Defence Vehicles, Arms and Ammunitions, Aerospace, Electronics, Shipbuilding, Defence Equipment, Others

SECTION II: DEFENCE OFFSETS: PROGRESS AND OPPORTUNITIES

6. DEFENCE OFFSETS MARKET

- Evolution of Indian Defence Offset Industry
- Indian Offset Guidelines: Impact and Gaps
- Discharged Offset Obligations
- Ongoing Offset Contracts

- Performance of Key Offset Contracts
- Incentives and Penalties
- Issues and Challenges

7. FUTURE POTENTIAL AND OUTLOOK

- Upcoming Contracts and Orders
- International Best Practices
- Expectations from the New Offset Guidelines
- Outlook and Opportunities
- Next Steps for IOPs

SECTION III: SEGMENT ANALYSIS AND OUTLOOK

8. KEY SEGMENTS

- Aerospace
- Armoured and Defence Logistics Vehicles
- Arms and Ammunition
- Electronics and Communication Systems
- Shipbuilding

Each of the segments will include the following

- Market Size and Growth, Trends in Expenditure, Key Contracts Awarded, Industry Structure and Key Players, Role of DRDO and OFB, Collaborations and Tie-ups, Impact of Make in India on Indegenisation, Modernisation Plans and New Product Launches, Upcoming Contracts, Segment Outlook

SECTION IV: KEY PLAYERS

9. PROFILES OF DEFENCE PUBLIC SECTOR UNDERTAKINGS (DPSUs) ..

- Bharat Dynamics Limited
- Bharat Electronics Limited
- Bharat Earth Movers Limited
- Garden Reach Shipbuilders and Engineers Limited
- Goa Shipyard Limited
- Hindustan Aeronautics Limited
- Hindustan Shipyard Limited
- Mazagon Dock Shipbuilders Limited
- Mishra Dhatu Nigam Limited

Each profile will give an overview of the DPSU's operations, financial performance, indirect imports and vendor development, share in defence procurement, capex plans, indigenisation targets, modernisation initiatives, key collaborations, R&D initiatives, and future plans and strategies.

10. PROFILES OF PRIVATE PLAYERS

- Airbus Group India
- Ashok Leyland Defence Systems
- Bharat Forge Limited
- BAE Systems India
- Boeing India
- Larsen & Toubro (L&T)
- Dassault Aviation
- Tata Group
- Reliance Defence Limited
- Punj Lloyd Industries Limited
- Mahindra Defence Systems
- Others (Domestic and Foreign)

Each profile will give an overview of the company's operations, key contracts, recent collaborations, joint ventures, and future plans and strategies.



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Optic Fibre Cable Market in India (April 2018)	50,000	1,180	<input type="checkbox"/>
MULTI-SECTOR			
Infrastructure Projects in Pipeline (October 2017)	75,000	1,770	<input type="checkbox"/>
Investment and Market Opportunities in African Infrastructure (November 2018)	100,000	2,100	<input type="checkbox"/>
Investment and Market Opportunities in Southeast Asian Infrastructure (December 2017)	100,000	2,360	<input type="checkbox"/>
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Healthcare Market in India (October 2018)	75,000	1,770	<input type="checkbox"/>
Investment Experience and Opportunities in Infrastructure (February 2017)	75,000	1,770	<input type="checkbox"/>
Irrigation Market in India (April 2017)	50,000	1,180	<input type="checkbox"/>
Banking Technology in India (September 2018)	80,000	1,888	<input type="checkbox"/>
Mergers and Acquisitions in Infrastructure and Real Estate 2017 (September 2017)	100,000	2,360	<input type="checkbox"/>
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Infrastructure Finance News covers the latest developments in the area of infrastructure finance. The focus areas of this newsletter are policy, equity moves, debt/bond issues, mergers and acquisitions, loans and credit, credit ratings, primary and public issues, joint ventures/agreements and financial results. The sectors covered include power, telecom, oil & gas, ports & shipping, roads & bridges, aviation, railways, urban infrastructure, water and housing. The lending institutions covered include financial institutions, nationalised banks, private banks, foreign banks, multilateral institutions and bilateral funding agencies.

Aviation News

Aviation News covers the latest developments in the Indian aviation sector. It covers both the airline and airport segments. The primary focus areas of this newsletter are infrastructure development, policy, investment, contracts and orders, privatisation and modernisation initiatives, promotional offers, financing and key statistics.

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Email: atika.wadhwa@indiainfrastructure.com

India Infrastructure Research

B-17, Qutab Institutional Area, New Delhi 110016

Phone: +91-11-4103 4600-01 Fax: +91-11-2653 1196

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