The Logistics in India 2020 report will enable you to:

- Analyse the prevailing market dynamics, key developments and initiatives in light of the Covid-19 outbreak
- Gain segment-specific insights into the demand drivers, opportunities and outlook for the logistics sector
- Track the progress of announced and ongoing programmes and projects
- Identify upcoming opportunities and growth avenues
- Support business planning and strategies in times of crisis
The logistics sector has undergone significant transformation in the past few years. Implementation of the GST regime, grant of infrastructure status and conceptualisation of the Draft National Logistics Policy were the much awaited changes to streamline processes, operations and investments in the sector. Covid-19 has impacted the logistics sector too in a big way. While the impact of the slowdown is still evolving, supply chain disruptions hit the businesses severely at least in the short run. However, post lifting of the lockdown restrictions, logistics emerged as one of the sectors to have resumed normalcy sooner than the other sectors. The sector has witnessed a significant demand push owing to increased reliance on e-commerce and online retail as well as the government's efforts to promote and boost domestic manufacturing. In the medium to long-run, the logistics sector will continue to witness the demand boom and offer opportunities to stakeholders across the board.

### Summary and Key Insights

#### SECTION I: CURRENT SCENARIO, NEW GROWTH AREAS AND KEY PROJECTIONS

1. **Trends, Developments and Outlook**
   - Macroeconomic Scenario and Growth Projections
   - Covid-19 and Its Implication for Logistics
   - Trends and Developments
   - Logistics Sector Size and Growth
   - Impact of Infrastructure Status
   - GST Regime: Changes and Impact
   - Modal Transportation Mix: Current and Expected
   - Growth Drivers
   - Emerging Needs and Requirements
   - Issues and Challenges
   - Outlook and Projections (2020-21 to 2024-25)

2. **Impact of Covid-19 on Logistics: Short, Medium and Long-Term**
   - Impact On:
     - Supply Chain
     - Demand
     - Labour Supply
     - Input Costs
     - Warehousing Supply and Leasing Activity
     - Business, Earnings, Pricing and Profitability
     - Consumer Preferences
     - Project Developers
     - Investments and Debt Availability
   - Emerging Opportunity Areas
   - Strategies and Mitigation Measures

   - Key Objectives
   - Focus Areas
     - National Logistics Action Plan
     - National Logistics e-Marketplace
     - Data and Analytics Centre
     - Optimisation of Modal Mix
     - Reduction in Logistics Costs
     - Model Logistics Corridors
     - Commodity Specific Interventions
     - Infrastructure Creation (MMLPs/LPs/Warehouses)
   - Industry Response and Expectations
   - Expected Timelines

4. **Freight Traffic Analysis and Projections In Light of Covid-19**
   - By Mode
   - By Region
   - By Origin and Destination
   - By Type of Containerised Commodity
   - Capacity/Network Addition
   - Freight Rates

5. **Re-assessment of the Market Outlook: New Requirements & Opportunities**
   - Policy and Regulatory Outlook Post Covid-19
   - Investment Projections and Outlook
   - Emerging Growth Areas and Requirements
     - Automation and IT
     - Sourcing Strategies
     - State-of-the-art Warehouses
     - Others
   - Key Upcoming Projects: A Realistic Assessment
   - Impact and Timelines of Upcoming Infrastructure (DFC, DMIC, NWs, Jal Marg Vikas Project, etc.)
   - Big-ticket Opportunities to Look Out For: 2020 and Beyond
6. Private Players’ Plans, Performance and Strategies
   - Snapshot of Operations
   - Financial Performance
   - Returns & Profitability
   - Initiatives Undertaken During Covid-19
   - Technology Initiatives
   - Planned Capex
   - Future Strategies

This chapter will also feature insight and opinion from 10-15 top industry players.

7. Investment Scenario and Outlook
   - Trends in Investment
   - Key Recent Deals and Transactions
     - Private Equity
     - Mergers and Acquisitions
     - IPOs
   - Key Successful Exits
   - Historical and Expected Rates of Returns
   - Upcoming Opportunities for Investors
   - Risks in Light of Covid-19
   - Investment Projections

8. Technology and Automation Requirements
   - Post Covid-19
     - Current Technology Deployment
     - Trends in Automation
     - Emerging Needs in Light of Covid-19
     - Demand Drivers
     - Key Players
     - Future Outlook
     - Opportunities for Technology Providers

SECTION II: FREIGHT SEGMENT:
RE-ASSESSMENT OF THE OPTIMAL MODAL MIX, NEW INITIATIVES AND OPPORTUNITIES

9. Railways
   - Size and Growth
   - Network Size
   - IR’s Freight Traffic and Earnings
   - Commodity-wise Freight Trends
   - Government Freight-related Initiatives
   - Impact of Covid-19 on Operations
   - Planned Capacity Addition and Upcoming Projects
   - Outlook and Market Opportunities
   - Investment Requirement
   - Short, Medium and Long-term Freight Traffic Projections (Current and post Covid-19 scenario)

10. Roads
    - Segment Size and Growth
    - Key Projects/Programmes/Initiatives
    - Trucking Industry Overview
    - Impact of Covid-19 on Operations
    - Pricing Trends
    - Technology Disruptions
    - Key Issues
    - Planned Capacity Addition
    - Upcoming Projects
    - Outlook and Market Opportunities
    - Investment Requirement
    - Short, Medium and Long-term Freight Traffic Projections (Current and post Covid-19 scenarios)

11. Ports, Coastal Shipping and IWT
    - Segment Size and Growth
    - Government Schemes and Initiatives
    - Impact of Covid-19 on Operations
    - Upcoming Projects
    - Outlook and Market Opportunities
    - Investment Requirement
    - Short, Medium and Long-term Freight Traffic Projections (Current and post Covid-19 scenarios)

12. Air Cargo
    - Size and Growth
    - Overall Trend in Air Freight Traffic
    - Airport Category-wise Air Cargo Traffic
    - Region-wise Air Cargo Movement
    - Belly Cargo vs. Dedicated Cargo
    - Cargo Infrastructure at AAI Airports
- Impact of Covid-19 on Operations
- Key Initiatives
- Freight-related Government Initiatives
- Other Initiatives
- Planned Capacity Addition
- Upcoming Projects
- Outlook and Market Opportunities
- Investment Requirement
- Short, Medium and Long-term Freight Traffic Projections (Current and post Covid-19 scenarios)

13. Express Logistics
- Segment Size and Growth
- Business Models
- Industry Landscape
- Impact of Covid-19
- Emerging Needs and Requirements Key Trends and Developments
- Issues and Challenges
- Sector Outlook and Projections

SECTION III: STORAGE INFRASTRUCTURE: TRENDS, ANALYSIS & OPPORTUNITIES

14. Agricultural Warehousing
- Size and Growth
- Government Schemes and Initiatives
- Key Trends and Developments
- Market Structure and Key Players
- Impact of Covid-19 on Demand and Rentals
- Growth Drivers
- Key Issues and Challenges
- Warehousing Projections
- Outlook and Opportunities

15. Industrial Warehousing
- Size and Growth
- Key Trends and Developments
- Market Structure and Key Players
- Impact of Covid-19 on Demand and Rentals
- Smart Warehouses
- Growth Drivers
- Key Issues and Challenges
- Warehousing Projections
- Outlook and Opportunities

16. Cold Storages, Cold Chain and Reefer Containers
- Size and Growth
- Government Schemes and Initiatives
- Key Trends and Developments
- Impact of Covid-19 on Demand and Pricing
- Market Structure and Key Players
- Key Issues and Challenges
- Outlook and Projections

17. Silo Storage
- Size and Growth
- Government Schemes and Initiatives
- Key Trends and Developments
- Construction of Steel Silos
- Key Issues and Challenges
- Outlook and Projections

18. Liquid and Gas Storage
- Size and Growth
- Key Trends and Developments
- Key Growth Drivers
- Key Issues and Challenges
- Outlook and Projections

SECTION IV: LOGISTICS INFRASTRUCTURE: TRENDS, REQUIREMENTS & OPPORTUNITIES

19. Container Freight Stations (CFSs)/ Inland Container Depots (ICDs)
- Size and Growth
- Key Trends and Developments
- Impact of Direct Port Delivery on CFSs/ICDs
- Market Structure and Key Players
- Growth Drivers
- Upcoming Projects
- Key Issues and Challenges
- Outlook and Projections
SECTION V: SUPPLY CHAIN MANAGEMENT: MARKET ANALYSIS AND OPPORTUNITIES

20. Logistics Parks/Multi-modal Logistics Parks
   - Size and Growth
   - Key Trends and Developments
   - Market Structure and Key Players
   - Growth Drivers
   - Upcoming Projects and Investments
   - Key Issues and Challenges
   - Segment Outlook

21. Free Trade Warehousing Zones
   - Size and Growth
   - Key Trends and Developments
   - Market Structure and Key Players
   - Growth Drivers
   - Upcoming Projects and Investments
   - Key Issues and Challenges
   - Segment Outlook

SECTION VI: DEMAND FROM USER INDUSTRIES

22. Value Added Services: Packaging & Labeling and Inventory Management
   - Overview
   - Market Size
   - Key Trends
   - Growth Drivers
   - Major Players
   - Key Issues and Concerns
   - Future Outlook
   - Demand Projections

23. 3PL, 4PL and Reverse Logistics
   - Overview
   - Market Size and Growth
   - Recent Trends
   - Demand Drivers
   - Enablers for New Entrants
   - Competitive Landscape
   - Major Players
   - Key Issues and Challenges
   - Growth Outlook on Key 3PL Verticals
   - Future Outlook
   - Demand Projections

24. Freight Forwarding
   - Overview
   - Market Size and Growth
   - Key Government Initiatives
   - Growth Drivers
   - Key Trends
   - Major Players
   - Key Issues and Concerns
   - Future Outlook
   - Demand Projections

25. Key End User Industries
   - Food Processing
   - Pharmaceutical
   - Automobiles
   - Electronics
   - E-commerce
   - Chemicals
   - Textiles
   - Engineering Goods
   - Brick and Mortar Retail
   - Cement
   - Steel
   Each of the above industries includes Size and Growth, Trends and Developments, Logistics and Warehousing Needs and Requirements, Industry Outlook and Issues and Challenges.

Monthly Updates

The 11 monthly updates will cover:
- Key Policy Developments
- Recent Announcements
- Key Government Initiatives/Programmes
- Company Announcements
- Project Completions/Awards
- New Projects
- Financial Developments (PE Deals/Mergers & Acquisitions/IPOs)
I would like to purchase the "Logistics In India 2020" report:

<table>
<thead>
<tr>
<th>Format (PDF)</th>
<th>By July 17, 2020</th>
<th>By July 31, 2020</th>
<th>By August 21, 2020</th>
<th>After August 21, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site Licence (Single Location)</td>
<td>Rs 70,000</td>
<td>Rs 80,000</td>
<td>Rs 90,000</td>
<td>Rs 100,000</td>
</tr>
<tr>
<td>GST @ 18%</td>
<td>Rs 12,600</td>
<td>Rs 14,400</td>
<td>Rs 16,200</td>
<td>Rs 18,000</td>
</tr>
<tr>
<td>Total</td>
<td>☐ Rs 82,600</td>
<td>☐ Rs 94,400</td>
<td>☐ Rs 106,200</td>
<td>☐ Rs 118,000</td>
</tr>
<tr>
<td>Enterprise Licence (Multiple Locations)</td>
<td>Rs 105,000</td>
<td>Rs 120,000</td>
<td>Rs 135,000</td>
<td>Rs 150,000</td>
</tr>
<tr>
<td>GST @ 18%</td>
<td>Rs 18,900</td>
<td>Rs 21,600</td>
<td>Rs 24,300</td>
<td>Rs 27,000</td>
</tr>
<tr>
<td>Total</td>
<td>☐ Rs 123,900</td>
<td>☐ Rs 141,600</td>
<td>☐ Rs 159,300</td>
<td>☐ Rs 177,000</td>
</tr>
</tbody>
</table>

I am enclosing a cheque/demand draft for Rs ________________________, vide cheque/demand draft no. ________________________ drawn on ___________________________________________ dated ________________________ in favour of "India Infrastructure Publishing Pvt. Ltd."

Name (Block Letters) ________________________________
Designation ________________________________________
Company __________________________________________
Company GST No. __________________________________
Mailing Address ___________________________________
Telephone ___________________________ Mobile ________
E-mail ____________________________________________

**Wire transfer details:**

- **Beneficiary**: India Infrastructure Publishing Pvt. Ltd.
- **Bank Name**: The Hongkong and Shanghai Banking Corporation Ltd
- **Bank Address**: R-47, Greater Kailash-1, New Delhi - 110048
- **Account No.**: 094179587002
- **Swift Code**: HSBCINBB
- **IFSC Code**: HSBC0110006
- **GSTIN**: 07AAACI5880R1ZV

**Contact details:**

**Raktima Majumdar**
Senior Manager-Information Products
India Infrastructure Publishing Pvt. Ltd.,
B-17, Qutab Institutional Area, New Delhi - 110 016, India
Mobile: + 91 8826127521
Email: majumdar.raktima@indiainfrastructure.com