



VIRTUAL CONFERENCE

HEALTHCARE INFRASTRUCTURE IN INDIA

Emerging Trends, Future Requirements and Emerging Opportunities

April 26-27, 2022

Organiser:

**Indian
Infrastructure**

30 per cent "Early Bird" discount ends on April 6, 2022

Register Now

MISSION

- India's healthcare segment has now entered the post-pandemic phase, with new challenges and newer opportunities. In Union Budget 2022, the government has identified strengthening health infrastructure, focusing on preventive healthcare and improving coverage as the key working areas. Genomics, pharmaceuticals and digital healthcare have been highlighted as sunrise opportunities.
- The huge infrastructure demand-supply gap and technology disruptions have made the industry lucrative for investment. The healthcare sector is expected to grow at a fast pace to reach \$372 billion by 2022. India is expected to spend about 2.5 per cent of its GDP on healthcare by 2025.
- The pandemic-induced lockdown necessitated healthcare providers to reinvent delivery models, which has provided a fillip to sub-segments including telemedicine, home healthcare and in vitro diagnostics.
- Hospital infrastructure is being expanded to Tier II and Tier III cities due to the rising demand for health services and saturation in metropolitan cities. A lot of action has been seen in the private equity and venture capital space. Investments worth around \$500 million were witnessed in digital health platforms, startups, etc. during 2020-21.
- Overall, the government push to healthcare and the scope for consolidation will keep investor interest high in the sector. The NIF's recent foray into the hospital business is expected to further improve the investor sentiment.
- Measures such as the performance-linked incentive scheme and the liberalised FDI policy for equipment manufacturing have brightened the prospects of the medical devices industry. Further, miniaturised diagnostics is an emerging high-growth segment.
- Technology solutions such as AI, robotics and health analytics will define the future of the healthcare sector in India. There is tremendous scope for wearables, patient-facing mobile applications, blockchain technologies, etc.
- Wellness tourism is emerging as a new and potential area for the country to tap, given India's inherent strengths in alternative systems of medicine.
- "Healthcare at home" will become the new normal in the coming times. The increasing need for constant personalised care and the emergence of nuclear family structures will keep the demand high for home healthcare services and facilities.
- The mission of this conference is to understand emerging sector requirements and recent trends, identify the challenges, analyse the impact of key government programmes, and highlight the upcoming opportunities in the healthcare sector. The conference will also provide a platform to government stakeholders, private hospital developers, diagnostics and health insurance companies, healthcare startups, and technology and digital solution providers to share their experience and exchange ideas.

TARGET AUDIENCE

The conference is targeted at executives, managers and decision-makers from:

- ❖ Leading private and public hospitals
- ❖ Diagnostic labs
- ❖ Medical device manufacturers
- ❖ Private investment firms
- ❖ Healthcare entrepreneurs
- ❖ Healthcare lenders
- ❖ Healthcare real estate companies
- ❖ Financial institutions
- ❖ Commercial and investment banking firms
- ❖ Insurance companies
- ❖ Institutional investors
- ❖ Private equity, venture funds
- ❖ Consultants
- ❖ Technology solution providers
- ❖ Legal firms
- ❖ Etc.

TENTATIVE CONFERENCE PROGRAM

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EMERGING TRENDS AND POST-PANDEMIC GROWTH OUTLOOK

- ❖ What are the key recent trends in the healthcare sector?
- ❖ What has been the impact of Covid-19 on infrastructure creation?
- ❖ What is the growth outlook? What are the new opportunities?
- ❖ What are the key issues and challenges?

GOVERNMENT PERSPECTIVE

- ❖ What are the key themes of the government's renewed focus on healthcare?
- ❖ What are the biggest initiatives that have been taken in the past two years?
- ❖ What are the government's plans to promote digital healthcare?
- ❖ What are the expectations from the industry?

AYUSHMAN BHARAT: ACHIEVEMENTS, CHALLENGES AND FUTURE PLANS

- ❖ What are the key achievements? What has been the experience so far?
- ❖ What are the key issues and challenges?
- ❖ What are the future plans and targets?

INVESTOR PERSPECTIVE

- ❖ What is the current stance of investors (private equity firms, venture capital firms, sovereign wealth funds, pension funds, etc.) on the sector?
- ❖ What has been the investment experience in the past?
- ❖ Which segments are of key interest to investors? What are the return expectations?
- ❖ What are the risks and challenges?

PRIVATE HOSPITAL DEVELOPERS' PERSPECTIVE

- ❖ What is the private developers' perspective on sector developments?
- ❖ What has been the experience of private hospitals in light of the price cap regulations and the introduction of Ayushman Bharat?
- ❖ What are the issues and challenges? What are the key expectations from the government?

FOCUS ON KEY SEGMENTS I: HEALTH INSURANCE

- ❖ What are the key trends in the health insurance market?
- ❖ What has been the impact of Ayushman Bharat on the segment?
- ❖ What are the upcoming opportunities in the segment?

FOCUS ON KEY SEGMENTS II: DIAGNOSTICS

- ❖ What have been the key trends and developments in the diagnostics market?
- ❖ What are the upcoming opportunities in the segment?
- ❖ What are the key challenges?

SMART HEALTHCARE: NEW AND EMERGING TECHNOLOGIES

- ❖ What has been the experience so far?
- ❖ What is the future potential?
- ❖ What are the key risks and challenges?
- ❖ The other key technology solutions covered in this session include:
 - Big data analytics
 - Cloud computing
 - Blockchain
 - IoMT
 - Electronic health records
 - Wearable technologies

FOCUS ON KEY SEGMENTS III: MEDICAL DEVICE INDUSTRY

- ❖ What are the emerging trends in the medical device industry?
- ❖ What are the upcoming opportunities in the segment?
- ❖ What has been the impact of GST on the industry? What are the unaddressed issues?

FOCUS ON KEY SEGMENTS IV: GENOMICS AND PHARMACEUTICALS

- ❖ What are the emerging trends?
- ❖ What are the upcoming opportunities in the segment?
- ❖ What are the unaddressed issues?

FOCUS ON KEY BUSINESS MODELS

- ❖ Medicities
- ❖ Multi-speciality infrastructure
- ❖ Single-speciality infrastructure
- ❖ No-frills hospitals
 - What has been the experience so far?
 - What are the opportunities for private players?
 - How do investors perceive these models?
 - What are the associated risks, returns and break-even scenarios?

HOSPITAL DESIGN AND PLANNING

- ❖ What are the recent and emerging trends in hospital design and planning?
- ❖ What are the future needs and requirements?
- ❖ What role can technology play in the development of smart and green hospitals?

NEW HEALTHCARE DELIVERY CHANNELS: TELEMEDICINE, M-HEALTH, HEALTH APPS, ONLINE PLATFORMS, MEDICAL VALUE TRAVEL

- ❖ What has been the experience with respect to these modes of healthcare service delivery?
- ❖ What are the upcoming opportunities in these segments?
- ❖ What are the key issues and challenges?

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STATE SHOWCASE: INITIATIVES, PLANS & OPPORTUNITIES

- ❖ What are the key initiatives being taken at the state level to augment healthcare infrastructure and improve service delivery?
- ❖ What has been the experience so far with regard to PPPs in healthcare?
- ❖ What are the key issues and challenges?
- ❖ What are the upcoming opportunities?

FOCUS ON BIO-MEDICAL WASTE MANAGEMENT

- ❖ What is the current scenario with regard to the management of bio-medical waste?
- ❖ What has been the impact of the Bio-Medical Waste Management (Second Amendment) Rules, 2019?
- ❖ What are the key initiatives being taken at the state level for efficient management of bio-medical waste?

LOGISTICS IN HEALTHCARE SUPPLY CHAIN MANAGEMENT

- ❖ What are the new and emerging requirements?
- ❖ What are some of the key industry offerings? What are the pandemic-induced opportunities?
- ❖ What are some of the advanced solutions to resolve the challenges in healthcare supply chain management?

HEALTHCARE STARTUP SHOWCASE

This session will feature presentations from select healthcare startups on:

- ❖ Key offerings and their impact
- ❖ Technology advancements
- ❖ New ideas and applications

PREVIOUS PARTICIPANTS

The companies that participated in our previous conference on “Healthcare in India” included: AAA Health Care | ACCESS Health International | Aditya Birla Insurance | Aditya Birla Insurance Brokers | Alvarez & Marsal India | AMRI Hospitals | Kolkata | Attune Technologies | Bajaj Allianz General Insurance Company | Bajaj Allianz Life Insurance Co | Blu Communique | Cipla | Columbia Asia Hospitals | Credit Analysis & Research | DHFL Insurance | DSP Merrill Lynch | Ernst & Young LLP | Fortis Healthcare | Frost & Sullivan | Gouvernement Du Quebec | Quebec Government Office-Mumbai | Healthcare Global Enterprises | ICICI Bank | ICRA | India Ratings & Research | Mckinsey | NVP | PhillipCapital (India) | Pikale Health Care | Safire Capital Advisors | Samara India Advisors | SBI General Insurance | SBI Securities | Singhi Advisors | Smith & Nephew Healthcare | Star Health and Allied Insurance | Sunshine Hospitals, Hyderabad | TA Associates | TATA Cleantech Capital | Unity Care & Health Services | Valiance Healthcare | etc.

DELEGATE FEE

No. of delegates	Base price	Discounted price	With GST	USD	Discounted USD Price
1	12,000	8,400	9,912	200	140
2 to 3	20,000	14,000	16,520	325	230
4 to 5	28,000	19,600	23,128	450	315
6 to 9	36,000	25,200	29,736	575	405
10 to 20	44,000	30,800	36,344	700	500

- 30 per cent “Early Bird” discount ends on April 6, 2022.
- GST @18 per cent is applicable on the registration fee.
- Registration will be confirmed on receipt of the payment.

TERMS AND CONDITIONS

Payment Policy

- ❖ Full payment must be received prior to the conference. For discounted rates, the payment must be received on or before the discount expires.
- ❖ Substitution and name changes are welcome at no extra charge.

GET IN TOUCH

For registration and sponsorship opportunities:

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ORGANISER

The conference is being organised by **India Infrastructure Publishing**, the leading provider of information on the infrastructure sectors through magazines, newsletters, reports and conferences. It publishes **Indian Infrastructure** (a magazine devoted to infrastructure policy and finance), **Power Line** and **tele.net** magazines and a series of reports on Infrastructure sectors including **Healthcare Infrastructure and Market in India**, **Opportunities in the Indian Healthcare Market**, etc.