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20th Edition

PORTS IN INDIA

January 19-20, 2023 | President, Cuffe Parade, Mumbai

Organiser:



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Ports in India

Mission

- The port sector is currently growing at a fast pace, surpassing even pre-pandemic volumes. Cargo traffic movement has exhibited strong growth, with both major and non-major ports recording around 10 per cent growth in the first quarter of 2022-23, as against the corresponding period in 2021-22.
- The government has been working towards addressing stakeholder concerns to encourage private participation in the sector. The past 12-15 months have been quite eventful, with a slew of initiatives undertaken, including guidelines for the early resolution of stuck PPP projects at major ports, the Tariff Guidelines 2021, new model concession agreement (MCA) for PPP projects at major ports, and the Draft Indian Ports Bill 2022. The aim is to increase competition and provide a level playing field to the private sector.
- Modernisation, mechanisation and digitalisation are taking centre stage as ports strive to become smart. Technology solutions such as enterprise business systems, radio frequency identification technology, port community systems and vessel traffic management are being implemented to drive operational efficiencies. Port terminal operators are also deploying gate automation and truck movement automation systems to streamline the evacuation of cargo from ports and ease connectivity.
- There also lies a big opportunity in transforming India into a transshipment hub, as currently, nearly 75 per cent of the trans-shipment cargo is handled at ports outside the country. To this end, the government has taken up proposals for developing Galathea Bay at Great Nicobar Islands and Cochin Port as trans-shipment facilities.
- Moreover, the Gati Shakti National Master Plan and the National Logistics Policy, will prove to be game changers for the port sector and reduce the overall logistics cost.
- Going forward, the Maritime India Vision 2030 envisions an overall investment of Rs 3 trillion-Rs 3.5 trillion across the ports, shipping and inland waterways segments. This is expected to offer huge opportunities to developers/operators, consultants, equipment and material providers, financiers, technology providers, etc.
- **The mission of this conference is to discuss the key trends and developments in the port sector, highlight the new initiatives, and identify the upcoming opportunities for stakeholders. The conference will also showcase some of the emerging technology solutions being deployed to enhance operational efficiency.**

Target Audience

The event is expected to draw participation from executives, managers and decision-makers from:

- | | |
|-------------------------------------|--------------------------------------|
| - Major and minor ports | Renewable energy developers |
| - State port departments | Insurance and pension fund companies |
| - Dredging companies | Legal firms |
| - Consultancy organisations | Commercial banks |
| - Surveyors and investigators | Maritime boards |
| - Investors/Private equity firms | Contractors |
| - Industry analysts | Shipping companies |
| - Financial institutions | Equipment manufacturers |
| - Private and public port operators | Logistics companies |
| - Captive port and jetty operators | Tax advisory firms |
| - Technology providers | Management consultants, etc. |

AGENDA/STRUCTURE

KEY TRENDS AND OUTLOOK

- ❖ What have been the key trends and developments in the port sector?
- ❖ What is the expected impact of the National Logistics Policy on the sector?
- ❖ What are the key issues and challenges?
- ❖ What is the future outlook? What are the new opportunities?

GOVERNMENT PERSPECTIVE

- ❖ What have been the key achievements of the Ministry of Shipping during the past year?
- ❖ What has been the progress under the Sagarmala programme? What are the key milestones and opportunities?
- ❖ What are the key issues and challenges facing the sector?
- ❖ What are the priority areas for the next two to three years?

PORT OPERATORS' PERSPECTIVE

- ❖ What has been the experience so far?
- ❖ What are their expectations from the government and port trusts?
- ❖ What are the unresolved issues and challenges?

PORT USERS' AND CUSTOMERS' PERSPECTIVE

- ❖ How has the customer experience at Indian ports evolved over time?
- ❖ What are the new and emerging requirements? What are the key issues and concerns?
- ❖ What are their expectations from port operators?

FOCUS ON INLAND WATERWAYS

- ❖ What has IWAI's experience been so far?
- ❖ What are the upcoming opportunities in the inland waterways segment?
- ❖ What are the issues and challenges? What is the future outlook?

DIGITALISATION OF PORTS

- ❖ What are the various digital solutions and technologies being deployed at ports?
- ❖ What are the costs and benefits of such solutions?
- ❖ What are the emerging technologies for future-ready smart ports?

EMERGING AND NEW FOCUS AREAS (Cruise Shipping, Smart Industrial Port Cities, Shipbuilding)

- ❖ What are the emerging areas of growth for Indian ports (roll-on, roll-off, cruise shipping, shipbuilding and ship-repair)?
- ❖ What are the upcoming plans and projects?
- ❖ What are the key issues and challenges?

OPPORTUNITIES UNDER NEW GREENFIELD PORTS

- ❖ What are some of the noteworthy projects (under implementation/awarded)?
- ❖ What are the targets and timelines? What are the new opportunities and investment requirements?
- ❖ What are the key issues and challenges?

EMERGING WAREHOUSING AND LOGISTICS REQUIREMENTS: ICDS/CFSS, LOGISTICS PARKS, FTWZS

- ❖ What are the new and emerging warehousing and logistics requirements of Indian ports?
- ❖ What initiatives are being taken by the government to promote their development?
- ❖ What are the emerging needs and requirements? What are the noteworthy upcoming projects?

CARGO HANDLING AT PORTS (Liquid and Dry Bulk)

- ❖ What are the trends in the bulk cargo segment?
- ❖ What is the status of capacity augmentation projects?
- ❖ What are the needs and requirements? What are the issues and opportunities?

SPOTLIGHT ON PORT RAIL CONNECTIVITY

- ❖ What have been the key initiatives for improving port-rail connectivity?
- ❖ What are the key issues and challenges?
- ❖ What are the future plans?

INVESTORS' PERSPECTIVE

- ❖ What is the current stance of investors on the sector? What has been their experience so far?
- ❖ What is their level of interest in upcoming brownfield and greenfield port projects?
- ❖ What are the biggest concerns? What are the lessons learnt?

TRADE FACILITATION

- ❖ What steps have been taken for facilitating customs procedures at Indian ports?
- ❖ What are the key issues and challenges?
- ❖ What are the various digitalisation initiatives undertaken?

OPPORTUNITIES IN COASTAL SHIPPING

- ❖ What is the current scenario with regard to the movement of goods through coastal shipping?
- ❖ What steps have been taken to promote coastal shipping?
- ❖ What is the future outlook?

CONTAINER MARKET: TRENDS AND OPPORTUNITIES

- ❖ What are the emerging trends in the container market in India?
- ❖ What are the container tracking technologies?
- ❖ What is the level of containerisation and, and what are the steps being taken to increase it?

INDIA AS A TRANS-SHIPMENT HUB

- ❖ What has been the impact of the cabotage relaxation on the container trans-shipment scenario?
- ❖ What are the unresolved issues?
- ❖ What are the upcoming trans-shipment facilities?

Ports in India

Previous Participants

ABB, ABC Dubash, ACO, Adani Dahej Port, Adani Hazira Port, Adani Ports, Addvalutech Services, Adel Shipping & Logistics, Aditya Birla/Dahej Harbour and Infrastructure, Aeromarine, Afcons, Alar Infrastructure, Ambuja Cement, Angre Port, Anvil Attachments, Apollo Tyres, Arcelor Mittal, Arya Offshore Services, ASB Systems, Aurotrans, Avendus Capital, Axis Capital, BAM Higgs & Hill LLC, Baumer, Beckett Rankine, Beumer, Bharat Petroleum Corporation, BMT Consultants, Boskalis, Bothra Shipping Services, Sarat Chatterjee & Co. (VSP), Buhler, C and B Electronics, Cargo Partner Logistics India, Cargotec India, Cavotec, Central Warehousing Corporation, Chennai Port Trust, Chettinad Mangalore Coal Terminal, Cochin Shipyard, Conceptia Software Technologies, Coresonant Systems, COWI, CRISIL Risk and Infrastructure Solutions (CRIS), Dedicated Freight Corridor Corporation of India, Dassault Systemes, Deepak Fertilisers and Petrochemicals Corporation, Deloitte, Detox Group, DHI, DKC International Solutions LLP, Dow Chemicals, Dredging Solutions, ElectroMech, EMG Automation India M, ESRI, Essar Ports, Excelsource International, Fabritech Engineers, FLSmidth, Fugro, Gandhi Automations, GE, Glencore, Gmmco, Gopalpur Port, H SA Legal, Haitong Securities, Hargreaves, Hill International Project Management, Hindalco, Hindustan Petroleum Corporation, HOCHTIEF, Horizon Geosciences, HPCL-Mittal Pipelines, HR Wallingford, ICICI Bank, ICRA, IDBI, IHC Parts & Services (India), IL&FS Maritime, IMS Shipping, India Futuristic Marine, Indian Oil, Indian Port Rai Corporation, Infinium Solutionz, International Seaport Dredging, IOT, IRM Offshore and Marine Engineers, ISDPL, ITD Cementation, J.M. Baxi & Co, Jan De Nul, JCB India, JM Baxi, JSW (Dharamtar Port), Kale Logistics, Kanon Loading Equipment B.V., Kargwal Construction, KCT, Keller India, KFW IpeX-Bank, KNK Ship Management, Kolkata Port Trust, Konecranes, Kongsberg Geoacoustics, Kongsberg Maritime India, L&T Financial, L&T Geostructure, L&T Heavy Civil Infra, L&T Infrastructure Engineering, Laxyo Energy, Lion Rubber, Logix ITS, Maharashtra Maritime Board, Magnetic AutoControls, Mantrana Maritime Advisory, Marine and Coastal Construction Service, McElroy Sales and Service India, Means Infrastructure, Mitsubishi, Morgan Stanley, Mormugao Port Trust, Mumbai Port Trust, National Instruments, National Marine And Infrastructure India, NEC Technologies, Norinco, NYK Line, Odfjell, Oiltech Engineering, Paradip Port Trust, Petronet LNG, Philip Capital, PortAll, Portrucks Equipments, Pradhan Engineering, Prudent Insurance Brokers, PTC Financial, PwC, Reach Dredging, Reinforced Earth India, Rites, Rolls Royce Marine, Royal IHC, Saab Technologies, Sagta, SBI Capital Markets, Seapole, Seaport OPX Pty/DHI, Shapoorji Pallonji And Company, Shardul Amarchand Mangaldas & Co, Shoft Shipyard, Siemens, Smag Peiner Grabs India, Smiths Detection Veecon Systems, Sogreah Gulf, Sojitz India, South Asia Gateway Terminals, SREI Finance, Sterling and Wilson, Strata, Sungrow, Sunil Chemical, Supra Engineering, Takraf, Tata Steel, TCS, TIL, Touax Texmaco Railcar Leasing, Tramin Research & Consulting, Transin Logistics, Trelleborg, Tuticorin Port, Ultra Tech Environmental Consultancy & Laboratory, Unison Insurance Broking Service, V&V Comptech, V.O. Chidambaranar Port Trust, Van Oord, VE Commercial, Vedanta, Volvo Group India, Volvo Penta, Vopak, Wartsila, WSP Group, etc.

Organisers

The conference is being organised by **India Infrastructure Publishing**, the leading provider of information on the infrastructure sectors in India. The company publishes **Indian Infrastructure** magazine. It also publishes the **Ports in India**, **Dredging in India**, **Container Market in India**, **Logistics in India**, **Tunnelling in India**, **Road Development in India** and **Railways in India** research reports, **Ports & Shipping News** (a weekly newsletter) and the **Ports Directory and Yearbook**.

To register: Call +91-9711588987, email: tania.agarwal@indiainfrastructure.com or visit us at www.indiainfrastructure.com

SNAPSHOTS FROM THE PREVIOUS YEAR



Few of the previous speakers include:

- ❖ Rajiv Agarwal
Managing Director and Chief Executive Officer, **Essar Ports**
- ❖ Krishna B. Kotak
Chairman, **J. M. Baxi Group**
- ❖ Shantanu Bhadkamkar
Managing Director, **ATC Global Logistics Private Limited**
- ❖ Devdutta Bose
Group Sector Head, Ports, and Harbours, **TCE**
- ❖ Gautam Dey
Senior Deputy Traffic Manager, **Mumbai Port Trust**
- ❖ Jakob Friis Sorenson
Managing Director, **APM Terminals Pipavav**
- ❖ Manish Gupta
Paradip Port Head, **JSW Infrastructure**
- ❖ Capt. Harish Khatri
Nautical Adviser, **Maharashtra Maritime Board**
- ❖ V.J. Mathew
Chairman, **Kerala Maritime Board**
- ❖ Rajiv Jalota
Chairman, **Mumbai Port Trust**
- ❖ Arun Maheshwari
Joint MD and Chief Executive Officer, **JSW Infrastructure**
- ❖ K. Joshi
CMD, **The Shipping Corporation of India**
- ❖ Jai Khurana
CEO, Southern Ports, **Adani Ports, and SEZ**
- ❖ Sai Krishna
AVP and Sector Head, **ICRA**
- ❖ Gopal Krishna
Secretary, **Ministry of Shipping**
- ❖ Sanjeev Ranjan
Secretary, **Ministry of Shipping**
- ❖ Lt Commander Ravindranath Reddy
Deputy Chief Executive Officer, **Andhra Pradesh Maritime Board**
- ❖ Sanjay Sethi
Chairman, **Jawaharlal Nehru Port Trust**
- ❖ Dharmesh Singh
Chief General Manager, Infrastructure Development, **IOCL**

20th Annual Conference

PORTS IN INDIA

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	INR	GST@18%	Total INR	Total USD	INR	GST@18%	Total INR	Total USD
One delegate	20,000	3,600	23,600	350	25,000	4,500	29,500	450
Two delegates	32,000	5,760	37,760	550	40,000	7,200	47,200	700
Three delegates	44,000	7,920	51,920	750	55,000	9,900	64,900	950
Four delegates	56,000	10,080	66,080	950	70,000	12,600	82,600	1,200

- There is a 20 per cent "early bird" discount for those registering before December 28, 2022.
- Registration will be confirmed on receipt of the payment.
- To register online, please log on to <http://indiainfrastructure.com/conf.html>

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